

# M&P OCCUPATIONAL GUIDELINE

## **JOB FAMILY: INDUSTRY LIAISON Level G, Pay Grade 13**

<b>LEVEL DEFINITION</b>	This level covers positions representing the university and providing leadership and strategic direction through the development and commercialization of research and technology, technology commercialization, and the formation of spin-off companies.
<b>TYPICAL RESPONSIBILITIES</b>	May include: providing leadership and strategic direction for the assigned technology transfer group; setting the goals and directions for major initiatives; setting direction for the commercialization of University technology; guiding the formation of spin-off companies.
<b>DECISION MAKING /LEVEL OF ACCOUNTABILITY</b>	Makes decisions regarding the strategic development and commercialization of technologies and the formation of spin-off companies, as well as the direction and implementation of major special initiatives.
<b>SUPERVISION RECEIVED</b>	Works at the executive level to meet broad mandates. Work is reviewed in terms of achievement of long-term strategic goals and the fulfillment of broad mandates.
<b>SUPERVISION EXERCISED</b>	Manages professionals and support staff. Manages external legal consultants.
<b>MINIMUM QUALIFICATIONS</b>	Post Graduate degree in a related discipline. Minimum of ten years of experience in sponsored research and technology transfer including several years in a senior management position, or the equivalent combination of education and experience.

Updated October 28, 2010