

M&P OCCUPATIONAL GUIDELINE

JOB FAMILY: INDUSTRY LIAISON Level F, Pay Grade 12

LEVEL DEFINITION	This level covers positions representing the university in the development of research or commercialization partnerships with industry, government, granting agencies and other universities.
TYPICAL RESPONSIBILITIES	May include: providing leadership in developing, planning and implementing strategic direction for specific groups within UILO; developing budgets; developing policies and procedures relating to the management of intellectual property and industry sponsored research; resolving operational, budget, or litigious matters with external agencies; planning and implementing education sessions; being responsible for the management of major multi institutional / multi country agreements.
DECISION MAKING /LEVEL OF ACCOUNTABILITY	Makes decisions regarding the strategic operation; or budget decisions; or grant applications.
SUPERVISION RECEIVED	Works under corporate direction. Work is reviewed in terms of achievement of long-term strategic goals.
SUPERVISION EXERCISED	Manages professionals and support staff. Manages external legal consultants.
MINIMUM QUALIFICATIONS	Post Graduate degree in a related discipline. Minimum of nine years of related experience including experience in sponsored research, finance, technology and management experience, or the equivalent combination of education and experience.

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