## LEVEL DEFINITION
This level covers positions responsible for the development and commercialization of University research including the formation of spin-off companies.

## TYPICAL RESPONSIBILITIES
May include: managing the commercialization of University technology processes; managing the protection of intellectual property; licensing technologies to businesses; engaging in collaborative research through the development and implementation of strategies to market research to industry; promoting technology transfer awareness; and conducting evaluations and analyses to maximize business opportunities.

## DECISION MAKING /LEVEL OF ACCOUNTABILITY
Makes decisions regarding the commercialization of University technology processes and licensing of technologies.

## SUPERVISION RECEIVED
Works within an overall strategic plan. Work is reviewed in terms of achievement of strategic goals and objectives.

## SUPERVISION EXERCISED
Manages professional or support staff and has functional management over other groups. Directs and instructs external patent counsel, or external corporate counsel.

## MINIMUM QUALIFICATIONS
Post Graduate degree in a related discipline. Minimum of eight years of related experience in research and technology transfer, or the equivalent combination of education and experience.

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