

M&P OCCUPATIONAL GUIDELINE

JOB FAMILY: INDUSTRY LIAISON Level E, Pay Grade 11

LEVEL DEFINITION	This level covers positions responsible for the development and commercialization of University research including the formation of spin-off companies.
TYPICAL RESPONSIBILITIES	May include: managing the commercialization of University technology processes; managing the protection of intellectual property; licensing technologies to businesses; engaging in collaborative research through the development and implementation of strategies to market research to industry; promoting technology transfer awareness; and conducting evaluations and analyses to maximize business opportunities.
DECISION MAKING /LEVEL OF ACCOUNTABILITY	Makes decisions regarding the commercialization of University technology processes and licensing of technologies.
SUPERVISION RECEIVED	Works within an overall strategic plan. Work is reviewed in terms of achievement of strategic goals and objectives.
SUPERVISION EXERCISED	Manages professional or support staff and has functional management over other groups. Directs and instructs external patent counsel, or external corporate counsel.
MINIMUM QUALIFICATIONS	Post Graduate degree in a related discipline. Minimum of eight years of related experience in research and technology transfer, or the equivalent combination of education and experience.

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